

# MARITIME ASSOCIATION OF NATIONWIDE SHIPPING AGENCIES - INDIA

41<sup>st</sup> ANNUAL GENERAL  
BODY MEETING  
30<sup>th</sup> AUGUST 2019

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**PART I :**

**MANSA Activities**

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**PART II :**

**MANSA's Factbook**

**Flow of Presentation**

Service Tax - Action Taken & Case History: 2018-19

Port Community System Version - 1.0X

Sea Cargo Manifest & Transport Regulations

Western Leaf Inner Lock Gate of MBPT : Repair & Restoration

Coastal Shipping

Sub-Committees & Activities 2018-19

Improved Communication and Exposure in Media

Maritime Anti Corruption Network

Standard Operating Procedure

MANSA on Board of FILA & AMTOI

MANSA's Name change and National Presence

# MANSA Activities

# Service Tax : Action Taken & Case History

Recap : 2018-19

- ❖ **Initial representations to CBEC remained futile**
  - Members could not get any relief
- ❖ **MANSA Members advised by ELP to furnish a general draft for:**
  - Replying to Service Tax Authorities on receipt of their queries / Notices
- ❖ **Specific cases of threatening letters to ELP for**
  - Submission to the Court seeking interim stay
- ❖ **Senior Counsel Mr. Nankanni expressed**
  - MANSA has good chances of getting positive result out of the Writ
- ❖ **Several Writs filed by EXIM fraternity on this issue**
  - Clubbed by the Court
- ❖ 24th Aug 2018 : Writ Petition is listed for admission hearing before Division Bench arguments to be conducted
- ❖ 07th June 2019 : Writ Petition has been admitted for hearing and awaiting further hearing and final verdict



# Port Community System Version - 1.0X

## Formation of MANSA Team

- ❖ MANSA facilitating PCS implementation to all the members
  - Upgradation of PCS 1 to PCS 1x
- ❖ Exclusive Presentation by PCS Team for
  - ALL MANSA Members
  - MANSA also part of IPA's Tech committee
- ❖ Software glitches pointed out by MANSA jointly with CSLA & INSA
  - Taken into account by IPA / Portal
- ❖ MANSA facilitated Portal for a meeting with Members
  - Understand their views and suggestions to overcome difficulties
- ❖ MANSA Team regularly highlighting the problems at ground level :
  - Capt. Ram Iyer, Capt. Jasbir Singh, Mr. Satish Todurkar, Mr. Manish Kumar & Mr. Hanif Bakshi



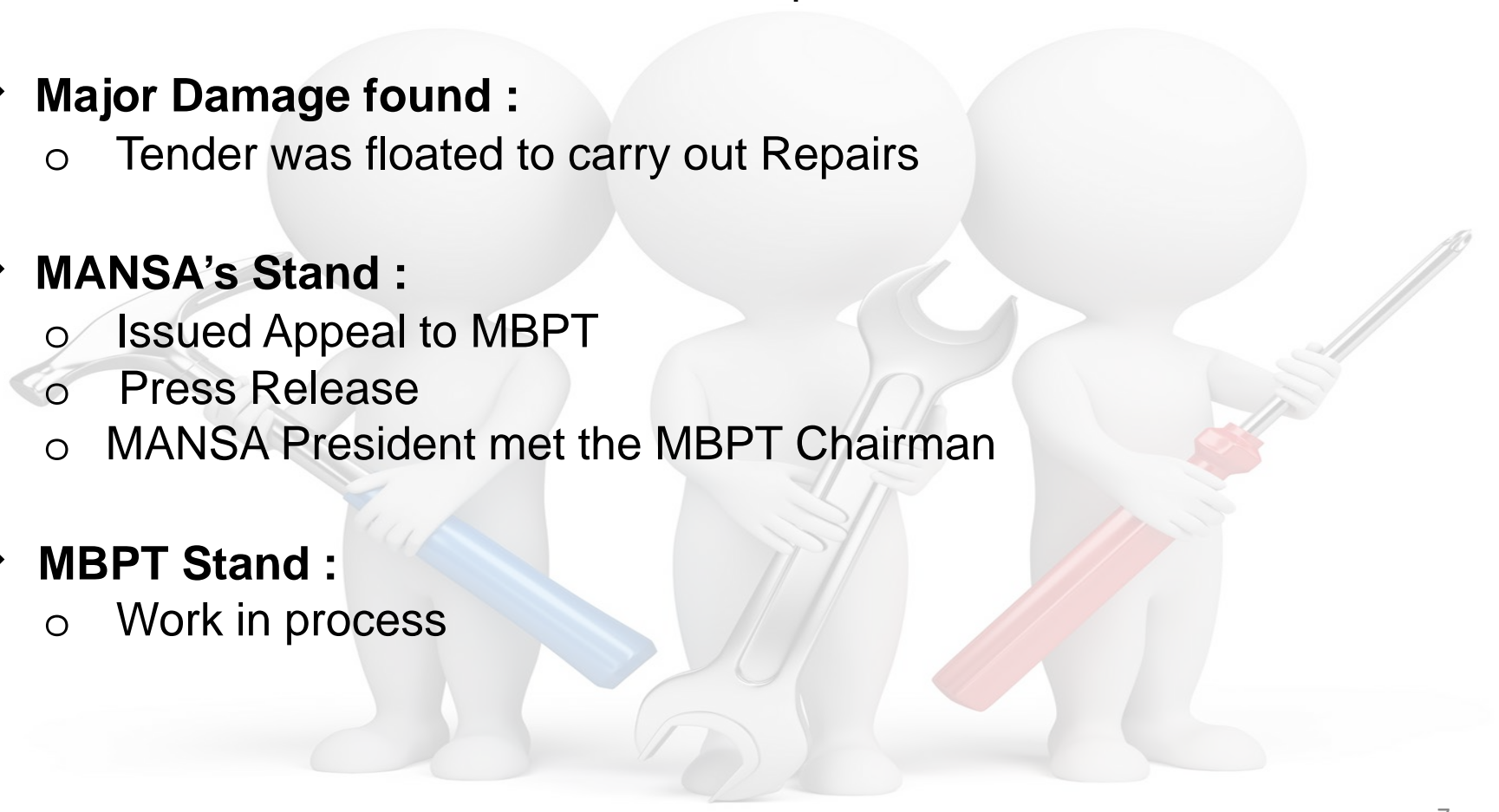
# Sea Cargo Manifest & Transport Regulations 2018

- ❖ MANSA raised issues with CBIC of problems of registration & accessing the system by Agents
  - MANSA continuously taking up the & clarifying technical/Legal issues related with SCMT
  
- ❖ MANSA raised & sorted out concerns through IPA at the root level related
  - Breakbulk, RoRo, Bulk & Passenger vessels
  
- ❖ Issues faced by Shipping Lines & Agents as follows:
  - Errors popped while registering related to
    - PAN No. & other Identification (PIN)
  - During registration screen often became static with error 39 etc.
    - Hurdle for smooth working
    - No option to modify Parent User
  - Users registered as Shipping Line are not able to complete the registration process
    - Registration completed in one jurisdiction can't be utilized in other jurisdictions
  - Confusion among fraternity & stakeholders due to
    - Poor response from ICEGATE team & SCMT Help Desk
  - Initial Date of Implementation : 1st Aug 2018
    - Implemented on 1st Aug 2019
  
- ❖ ICEGATE /SCMT team made special presentation/workshop in Delhi for queries raised by MANSA

# Repairs and Restoration

## Western Leaf Inner Lock Gate of MBPT

- ❖ **Lock Gate damaged Underwater :**
  - Divers assessed if Immediate Repairs can be done
- ❖ **Major Damage found :**
  - Tender was floated to carry out Repairs
- ❖ **MANSA's Stand :**
  - Issued Appeal to MBPT
  - Press Release
  - MANSA President met the MBPT Chairman
- ❖ **MBPT Stand :**
  - Work in process





# Coastal Shipping Workshop

**Workshop organised which was attended by MoS, Central Board of Indirect Taxes and Customs, JNPT etc.:**

- ❖ Major Issues of members highlighted to Director (Customs), CBIC
  - Importation / Exportation of Vessels
  - Duty on Bunkers from last Indian Port of Call
  - Co-Loading
  - Bunker Sampling
  - Time taken for Assessment of Final Bill of Entry (B/E)
  - Indian manning including 15% mandatory to work in Indian waters (>30 days)
  - Freight Tax
- ❖ Issues were examined by the Board and after careful consideration,
  - CBIC decided to harmonise the procedures



# Sub-Committees & Activities 2018-19

## Mumbai Port

### Chairman and Vice President

Mr. Hiren C Ved  
**(Co-Chairman)**  
Mr. R Subramaniam Swamy

### Members :

Mr. Sanjay S Dalvi, Mr. Vispi R Badhniwala, Mr. Sanjay Lad, Mr. Vinay C Hatkar, Capt. Ashu Singhal, Mr. Ramesh Malkani

## J N Port

### Chairman

Mr. Anshuman Baruah

### Members :

Mr. Subhash Rajkumar, Mr. Manish Kumar  
Mr. Victor Fernandes, Mr. Satish Durne  
Mr. Hanif Bakshi

## MbPT Sports

### Chairman and Vice President

Mr. Hiren C Ved  
**Co-Chairman**  
Mr Mayur Vichare

### Members :

Mr. Sanjay Lad, Mr. Vispi Badhniwala  
Mr. Mayur Singh, Mr. Vinay C. Hatkar

## Legal & Taxation

### Chairman

Mr. Rajnish Khandelwal

### Members :

Mr. Anand Harshe  
Mr. Sandeep Rajani  
Mr. Vinod Purohit

## JNPT Sports

### Chairman and Vice President

Mr. Hiren C Ved  
**Co-Chairman**  
Mr Subhash Rajkumar

### Members :

Mr. Santhosh Kumar KT  
Mr. Murugaiah S Servai  
Mr. Makarand S Kanade  
Mr. Subhash Rajkumar

**MANSA Activities - JNPT Sports Committee has organized "OG Trophy 2019" Cricket Trophy  
Chief Guest – Capt. Amit Kapoor, Dy. Conservator, JNPT**

# Improved Communication & Exposure in Media



## Media Exposure



### Printed Media Exposure

#### ⑩ No. of Coverage

- Apr'17 – Mar'18 : 27
- Apr'18 – Mar'19 : 59

#### ⑩ Media Coverage Value : 29.50 Lacs

- Mr. Kailash Rajwadkar (Media Coordinator)
- Compensation : 3 Lacs P.A
- **Profit : 26.5 Lacs**

### Social Media Exposure

#### ⑩ No. of Coverage

- Apr'17 – Mar'18 : 0
- Apr'18 – Mar'19 : 35+

\* Due to Social Media – MANSA's visibility has increased

# Maritime Anti-Corruption Network Port Integrity Project (India)

## ❖ The Maritime Anti-Corruption Network (MACN) :

- Established in the year 2011
- Working against corruption in the Maritime industry
- Vision – To make maritime sector free of Corruption
- Enabling fair trade practices

Barriers in the Maritime Sector : Corruption is impeding economic and social development & Driving up the Trade cost

## ❖ MACN'S collective action approach :

### ➤ Dialogue with stakeholders :

- As they play a central role in the clearance of goods through maritime ports worldwide.
  - Customs, ports, immigration and quarantine authorities

## ❖ Anti Corruption measures in India : GOI has introduced

- E-governance systems & new legislations in public authorities
- Demonetization targeting cash-centric black market

## ❖ MACN's Incident Data – India

- Over 400 incidents of corrupt demands were reported through MACN's reporting mechanism.
- Rejection to the demands could lead to :
  - Threats of delays & Violence

## ❖ Proposal to Strengthen Integrity in Ports links well with priorities of GOI

- MACN has started pilot projects in India with help of MANSA
  - The first Port being Mumbai Port started from July 1, 2019
  - Consecutively, all major Ports shall be covered

# Others Activities

## Standard Operating Procedure

- ❖ Ready Reckoner for Events Planning sharing
    - Timelines to be followed
    - Event Planning
    - Pre / Post Activity Checklists
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## MANSA on Board of FILA, AMTOI

- ❖ MANSA now part of FILA & AMTOI
  - ❖ Greater coverage on National Platform
  - ❖ Part of logistics Policy Making Process
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## MANSA's Name Change and National Presence

- ❖ MANSA's representation at All India level through regional collaborations
  - formation of clusters has been done and mails sent
  - Shall assist members in real time updates on all port related discussions/issues
- ❖ Formally, MANSA's name has changed in all legal Documents

Membership & Status Update

Financial Health

Legal Funds Collected / Expenses

Issues Tackled & Communication

## PART II : MANSA's Factbook

# Membership Update

## Annual Memberships

- ⑩ 2017-18 : 81
  - 9 Members shut Businesses or Merged
  - Balance : 72
- ⑩ 2018-19 : 76 ( 4 new members added )
- ⑩ 2019-2020 : 84 ( addition of 8 new members )
  - Paid : 60
  - Not Paid : 24
  - (+ New Membership attracted in FY 2018 – 19 : 13)
    - Paid : 6
    - Payment in Progress : 7
- **New Annual Subscription Expected : 6**

## Associate Memberships

- ⑩ 2017-18 : 08
- ⑩ 2018-19 : 07
  - Paid : 04
  - Not Paid : 03
- **Annual Subscription Expected : 04**

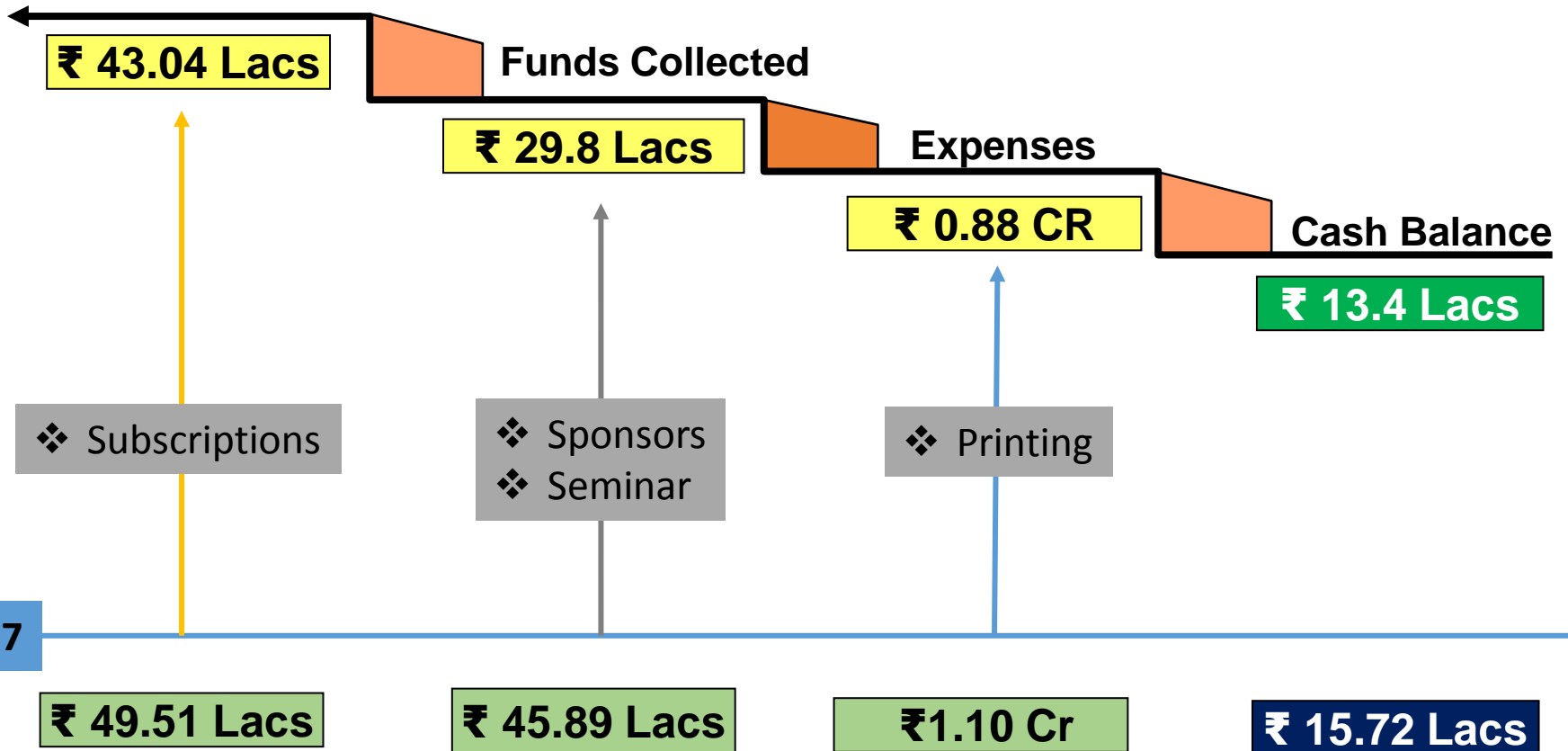


# Financial Health



From Year 2018 – 2019 in 1 Year

## Funds from Membership



\*Income Tax refund received (Year 2019 – 20) – Rs. 5,13,460



# Legal Funds Collected / Expenses

<b>1. Stamp Duty Balance</b>	<b>: ₹ 1,546,099/-</b>
❖ Expenses : Not Recorded	
<b>2. *CCSP &amp; Service Tax</b>	<b>: ₹ 1,550,000/-</b>
❖ Total Members	: 88
○ Paid	: 62 (@ ₹ 25,000/-)
○ Not Paid	: 11
○ Not interested	: 4
○ Discontinued	: 11
❖ Expenses	: ₹ 7,40,341/-
❖ Balance	: ₹ 8,09,659
<b>3. **Service Tax</b>	<b>: ₹ 9,000,000/-</b>
❖ Total Members	: 80
○ Paid	: 45 (@ ₹ 200,000/-)
○ Not paid	: 12
○ Not interested	: 13
○ Discontinued	: 10
❖ Expenses	: ₹ 18,64,571/-
❖ Balance	: ₹ 7,135,429/-
<b>4. Total Balance</b>	<b>: ₹ 9,491,187/-</b>

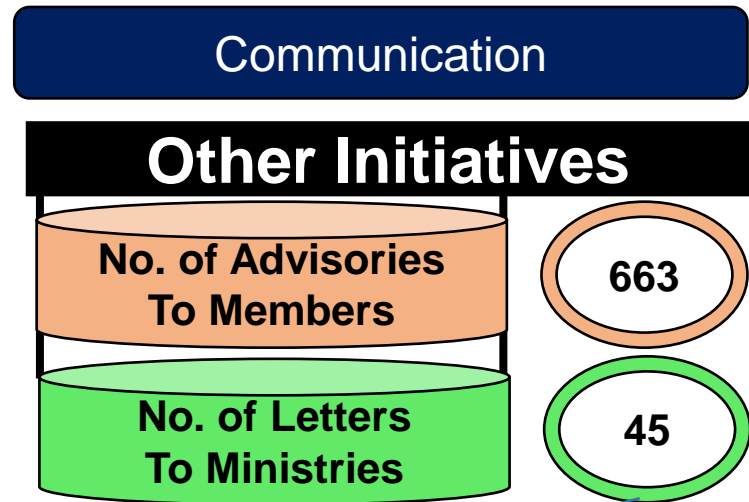
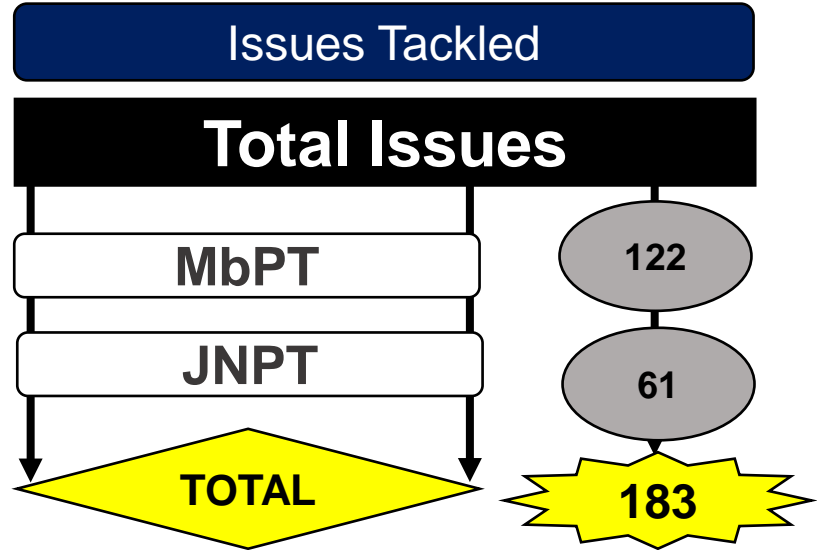
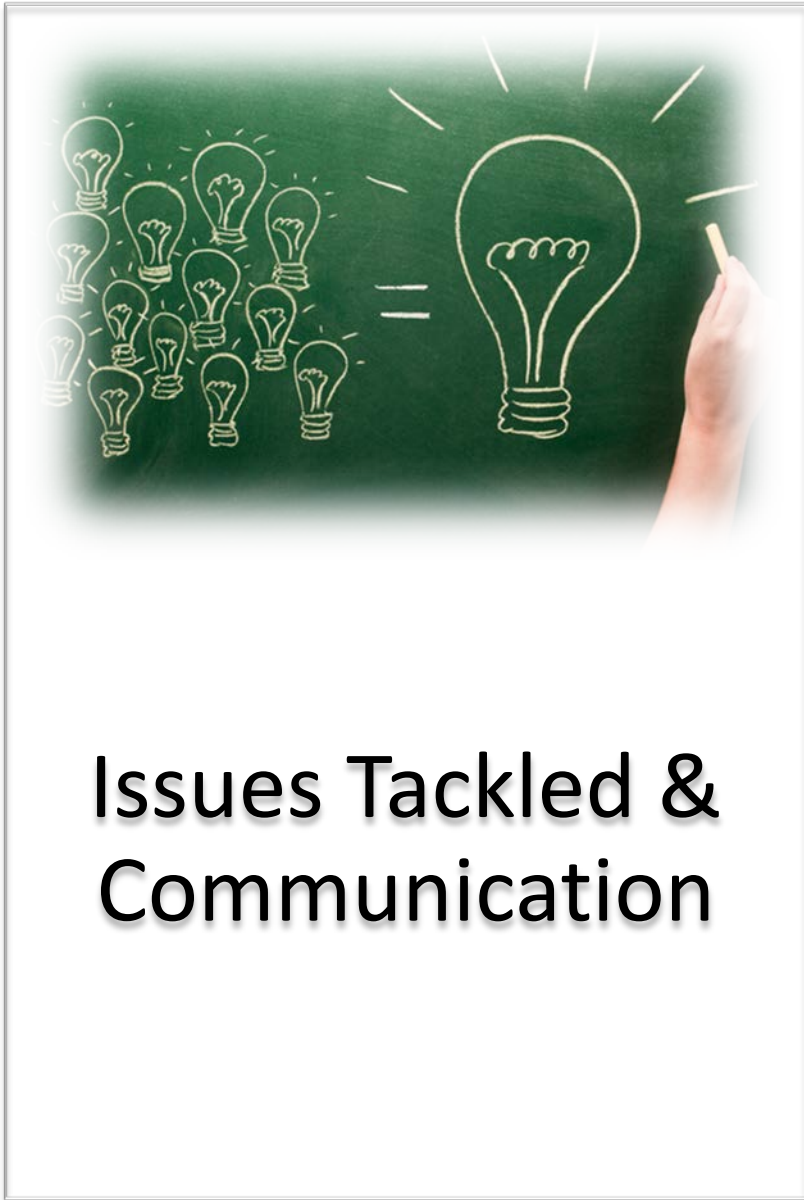


Increased from 39 to 45

Exclusive Accounts being maintained separately

\* Initially, amount collected (Rs 25,000 per member) jointly for Service Tax & CCSP

\*\* Later, members decided to go for litigation, MANSA collected Rs 2,00,000 per member for Service Tax



Increased Activity

THANK  
YOU